# **MANAGEMENT'S DISCUSSION AND ANALYSIS**

For the three months ended March 31, 2012

#### **Management's Discussion and Analysis**

For the three months ended March 31, 2012

#### **1.1 DATE**

This Management's Discussion and Analysis ("MD&A") of Montero Mining and Exploration Ltd. ("Montero" or the "Company") has been prepared by management as of May 30, 2012 and should be read in conjunction with the condensed consolidated interim financial statements as at March 31, 2012 and the audited financial statements and related notes thereto of the Company, as at and for the years ended December 31, 2011 and 2010. The Company's Audit Committee have reviewed and approved this MD&A.

All amounts in the MD&A, financial statements and related notes are expressed in Canadian dollars unless otherwise noted.

#### 1.2 OVERALL PERFORMANCE

# **Current Quarter Highlights**

- The Company continued its exploration program on the Wigu Hill Rare Earth Element ("REE") project in Tanzania with an exploration program focused on the eastern and east central extent of the Wigu Hill carbonatite complex. Results include:
  - Exploration activities were carried out mainly on the Lower Nyati target
  - The surface trace of the proposed boreholes was cleared and outcrops sampled.
  - The environmental impact assessment initiatives for a small mining operation have been accepted by the environmental authorities and evaluations started by a Tanzanian contracting company.
  - A preliminary assessment of the distribution of the higher grade grab sample TREO assay results from Wigu Hill have been compiled into a geological plan.
  - Mapping and sampling of trenches WRTN004 to WRTN007 were completed and data being processed.
  - The compilation of a revised geological plan from the interpretation of the main Lower Nyati mineralized target areas has defined 2 further mineralized zones the 700m x 200m (EW zone) and the 400m x 100m (NS zone).
  - A leaching test work program draft report was received from Mintek that defines the optimized processing steps needed to leach the Wigu Hill carbonatite mineralization.
  - A scoping study for a potential mining operation at Wigu Hill is in progress by Turgis Engineering.
  - Marketing of the REE products has been undertaken during the first guarter.
- The Company has elected to sell the Phosco assets and has engaged an advisor to assist with this process.
- Exploration cash expenditures of \$946,631 were made during the three months ended March 31, 2012, with the majority being spent on the Wigu Hill project in Tanzania.
- Montero's operating expenses decreased during the current quarter to \$558,014 compared to \$1,152,398 for the prior comparative quarter, primarily due to no stock-based compensation in the current quarter.
- The Company recorded a net loss of \$568,093 (\$0.01 per share) for the three months ended March 31, 2012 compared to a net loss of \$1,153,408 (\$0.03 per share) for the three months ended March 31, 2011.

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### **Company Overview**

The Company was incorporated on October 5, 2006 under the laws of British Columbia, Canada. The Company is primarily engaged in the acquisition and exploration of mineral properties in Tanzania, South Africa and Quebec, Canada. Montero has subsidiaries which currently operate in Tanzania, South Africa and British Virgin Islands. Montero is a public company listed on the TSX Venture Exchange, and is trading under the symbol *MON.V*. The Company's registered address is 1040 West Georgia Street, Suite 1900, Vancouver, BC, V6E 4H3 and its head office is located at 20 Adelaide Street East, Suite 400, Toronto, Ontario, M5C 2T6; Phone: 416-840-9197; Fax: 866-688-4671; and Web: www.monteromining.com.

The Company is engaged in the identification, acquisition, evaluation and exploration of mineral properties primarily focused on rare earth elements (REE), phosphates and uranium in Tanzania, South Africa and Quebec, Canada, respectively. The Company has not yet determined whether its exploration and evaluation assets contain sufficient mineral reserves, such that their recovery would be economically viable.

The key performance driver for Montero is to find and develop mineral deposits to create wealth for shareholders. This is being achieved through acquiring and exploring properties which host the highest potential for future discoveries or development of existing mineral resources into mineable reserves. Management works to rationalize all of its significant core holdings to maintain percentage ownership, while working with others to share the risk of exploration of these properties. Management acquires its exploration and evaluation assets through the issuance of common shares where possible to preserve the Company's cash reserves.

Management is experienced with the necessary skills required to achieve success, both in the technical and financial area with experienced exploration and consulting geologists and those with entrepreneurial and financial experience. Shareholders are represented by a strong Board of Directors, experienced in the exploration mining industry where the Board and management has collectively more than 200 years of mining, geological and exploration experience and have been part of more than 4 discoveries that have found mineral resources and gone into production.

The Company has access to consulting geologists with technical and geological expertise in the countries where the exploration properties are held. Consultants are retained through consulting contracts.

#### **Our Exploration Process**

Montero uses its management's expertise to evaluate and acquire exploration assets that can be tested, further explored with a view to defining resources and ultimately into production, although there are no assurances that this will occur. These can be acquired through assessment of projects offered to the Company, literature research or conceptual models. The appropriate exploration/development strategies for each style of deposit and mineral occurrences with time frame and key decision points throughout the year are applied. During periods where the Company's cash resources are limited and the markets are not receptive to financing, the Company continues with minimum exploration requirements on the exploration and evaluation assets to maintain the licences in good standing.

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# **Our Exploration Results for the Year to Date**

Michael J Evans, Montero's consulting geologist, who is a qualified person as defined by National Instrument 43-101, reviewed the technical information presented herein.

#### Tanzania

#### **Wigu Hill Project**

The Wigu Hill project is located 170 kms south-west of Dar es Salaam and 68 kms south of Morogoro the nearest major regional center (straight line distances). The area of interest is covered by 2 Prospecting Licences which have been reduced in size and currently cover an area of 55.65km² (Wigu PL3379: 15.14km² & Nyarutanga PL4834: 40.51km²) straddling Wigu Hill itself and a contiguous area to the south. Re-applications have been submitted for the areas which were relinquished covering an area of 86.07km² in extent.

On May 26, 2008 (amended September 30, 2009 and April 27, 2010) the Company and RSR (Tanzania) Limited ("RSR") entered into an agreement whereby RSR granted the Company an exclusive option to earn an initial 60% interest in the Wigu Hill Project (the "First Option"), and an additional 10% interest in the Wigu Hill Project (the "Second Option"). On April 27, 2010 Montero and RSR signed an amendment agreement whereby, in order to exercise the First Option, the Company must pay United States Dollars ("USD") \$150,000 on or before April 30, 2010 (paid). After the exercise of the First Option, RSR will transfer the prospecting licences comprising the Wigu Hill Project (the "Wigu Hill Licences") to a newly-formed company (established and called - Wigu Hill Mining Company Limited "WHMC") and the Company will concurrently pay RSR a further USD \$50,000 (paid). The Company is further obligated to incur exploration expenditures of USD \$3.5 million (incurred) (or alternatively complete a prefeasibility study) on or before November 28, 2012. Once completed, the Company may at its sole discretion, within 60 days after November 28, 2012, elect to acquire a further 10% interest in the Wigu Hill Licences by paying RSR a further USD \$2,000,000 to complete the requirements to execute the Second Option.

On September 22, 2011, the Company and RSR executed a Shareholders' Agreement, which outlines the following:

- Amended the payment of USD \$2,000,000 to an initial Second Option payment of \$800,000 (paid) and a final Second Option payment of USD \$700,000, which is to be paid subject to receipt of mining and retention licences granted by the Government of Tanzania, as well as a development agreement executed by the Government of Tanzania and the Company. By mutual agreement between the Company and RSR, the USD \$700,000 may be satisfied by the issuance of common shares of Montero at the prevailing market price of such shares at the date of payment.
- Agreement that the Company has now duly and validly exercised the First Option and the Second Option, and now owns a 70% interest in the Wigu Hill Licences.
- RSR has transferred the Wigu Hill Licences to WHMC which is owned 70% by the Company and 30% by RSR. Further funding of exploration on the Wigu Hill Licences shall be provided by the Company and RSR in proportion to their ownership of WHMC or dilution occurs.
- Dilution provisions are provided subject to a deemed expenditure formula and, and where a party's interest is diluted to less than 10%, conversion of such interest to a 2.5% net smelter returns royalty ("NSR") will be done. The Company has the right to purchase all or part of the NSR for USD \$1 million per each 0.5%.

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After the establishment of WHMC, further exploration costs were incurred by Montero whereby our JV partner, RSR has not yet paid their share of these costs to maintain their % interest in the JV Company. As per the terms if the JV agreement, Montero has notified RSR of the exploration expenditures that were determined to be \$795,548 (USD \$796,265). These expenditures have been included in the exploration and evaluation assets where RSR's share has not yet been recorded as a receivable. Montero is awaiting RSR's response as to whether RSR will contribute its share of exploration expenditures to maintain its % ownership of WHMC.

The Wigu Hill complex is known to be an extensive occurrence of rare earths, with bastnaesite-rich carbonatite dikes hosting high grades of TREO's essentially the light fraction which includes Cerium, Lanthanum, Neodymium, Praseodymium and Samarium.

Reconnaissance exploration sampling in 2009 identified a number of REE enriched sheeted carbonatite dikes across Wigu Hill with above average TREO values. Based on this evidence of the widespread occurrence of bastnaesite-bearing carbonatites, exploration was focussed on the eastern side of Wigu Hill with the Tembo, Twiga, Tumbili and Nyati Targets being the first area of focus for the Company.

The Prospecting licence term of PL3379 expires on the 30<sup>th</sup> June 2012 ending the 7-year tenure of the property. On advice from the Mining Commissioner, the application for an extension to this licence with a comprehensive property renewal report has been submitted for a 4<sup>th</sup> term of two years during the quarter. Montero anticipates a successful outcome of the application in view of the substantial work program completed to date and associated expenditure commitment.

#### **Tembo and Twiga Targets**

Early exploration in 2010 finalized the trenching, sampling and geological mapping of the Tembo Target (Target 6).

In 2011, the bastnaesite-rich carbonatite dykes on both Tembo and Twiga Targets were assessed in detail by infill trenching and core drilling of 14 core boreholes ("BH") (1,610m) on Twiga and 5 boreholes (540m) on Tembo for a total of 19 boreholes and 2,150m of core drilling (refer to news releases April 11, 2011 - Twiga trenching; May 16, 2011 - Twiga drilling and June 22, 2011 - Tembo trenching and drilling). All of the data collected during the exploration campaign was entered into an Access database.

AMEC Earth & Environmental UK Ltd. (AMEC) developed a geological model of the Tembo and Twiga Targets on which to base a resource assessment. The preliminary resource was defined in the NI43-101 resource report finalised by October 24, 2011 (refer news releases September 12, 2011 and October 24, 2011).

Infill drilling was commenced at the Twiga Target on the mineralised "EW" Dike And a total of 17 boreholes (895.3m) were drilled at approximately 25m spacings to establish geological and grade continuity of the "EW" dike, with a view to establishing a small, near surface, high grade reserve of bastnaesite mineralisation. The cores were sampled and the assays received, processed and assessed (refer to news releases November 15, 2011 and January 26, 2012).

An independent geotechnical review of the Twiga core was undertaken with preliminary inquiries to Turgis Consulting of South Africa, to assess the requirements to commence a small mining operation.

The Twiga Target infill drilling sample data and assay results were updated into the database, which Maptek, a geological modeling consulting company in Johannesburg, used to develop a geological model of the Twiga carbonatite dikes. This work commenced in late December 2011, and all

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information and assays from the Twiga Target database was incorporated and the model verified. Further work is still required to define a preliminary tonnage and grade for the small high grade zone to be considered for a preliminary mining operation. A scoping study was initiated by Turgis Engineering to investigate the potential for a small mining operation at Wigu Hill.

Extensive metallurgical testwork was undertaken by Mintek in Johannesburg during 2011. Initial orientation tests were followed by a successful bench scale leach test. A 2<sup>nd</sup> phase of leach tests returned positive results, and based on this, a 3<sup>rd</sup> phase of detailed leach testwork was approved and undertaken by year end. The hydro-metallurgical testwork program with monitoring and modification of procedures resulted in an optimised leaching process which produced a final mixed rare earth solution from which a mixed rare earth and cerium salt can be prepared (refer to news release March 5, 2012).

#### **Tumbili Target**

Exploration work on the Tumbili Target included detailed mapping, trenching and drilling. By July 2011, 1,525m of core drilling had been completed from 6 deep boreholes (165m to 325m). An assessment of the drilling and trenching at Tumbili soon led to a conclusion that the nature of the geology and the lower tenor of the assay results down-graded the immediate potential of the target and focus of exploration was therefore moved upslope to the Nyati Target.

#### **Nyati Target**

Geological mapping upslope from the Tumbili Target was successful in defining outcrops of well mineralised dolomitic carbonatite over a significant area. Rock chip sampling of the available outcrops over a wide area returned high TREO (total rare earth oxide) values from the well mineralised bastnaesite-rich carbonatites from a total of 100 samples (refer to news release October 11, 2011).

Road access was extended onto the Nyati Target and drill pads were prepared. In addition, other sections of road were repaired and improved.

Drilling commenced with total of 5 inclined boreholes (1,030m) completed. All 5 boreholes intersected encouraging mineralization, with the best intersections being found in BH-NYT001 and BH-NYT005. Sampling of these boreholes was finalized late in 2011.

**Work in the 1<sup>st</sup> quarter of 2012** included detailed borehole core logging at Lower Nyati and more detailed fieldwork including mapping, panel sampling, trenching and planning for the next stage of drilling. The results of the first 3 trenches, grab and panel sampling results from the Nyati Target were received and processed (refer to news release April 3, 2012). The assay results from the Nyati boreholes have been processed and evaluated (refer to news release dated 12<sup>th</sup> April 2012).

The drilling equipment was demobilised and exploration activities in the first quarter were focussed mainly on the Lower Nyati target. A review of the Upper Nyati Target was undertaken but further exploration work was postponed due to access and poor outcrop.

At Lower Nyati, drill access roads and pads were prepared for future drilling. The surface trace of the proposed boreholes was cleared and outcrops sampled where possible. Samples have been assayed and are being assessed. Mapping and sampling of trenches WRTN004 to WRTN007 were finalised and the data is undergoing review.

All data acquired during the past exploration on the Lower Nyati Target was consolidated and assessed. More detailed mapping was undertaken and a revised geological plan compiled with an

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interpretation of the main mineralised target areas outlined. This defined 2 mineralised zones within the 800x500 target as follows:-

EW zone; - 700m x 200m and NS zone; - 400m x 100m

The drilling, trenching and grab sample results all substantiate the extent of the mineralisation as outlined above. Trench WTRN007 demonstrates that there is encouraging mineralisation within the Lower Nyati target, but outside of the two mineralised zones defined above. Hence there is strong potential to define new zones of mineralisation under soil and scree cover to the east and west of the NS zone.

A geological plan of the Wigu Hill Project area was compiled. Assay results from the mapping and sampling program completed in December 2011 were received and processed and a preliminary assessment made of the distribution of the higher grade TREO assays.

Metallurgical testwork at Mintek reached a milestone with the finalization of the leaching test work program and the draft report defines the optimized processing steps needed to leach the Wigu Hill carbonatite mineralization and precipitation of a saleable mixed rare earth (Ce, La, Pr, Nd and Sm) and a cerium chemical product as a carbonate or oxide or hydroxide form for marketing purposes. Following this a 10kg rare earth carbonate sample was precipitated from the available concentrate solutions to produce various chemical forms of the rare earths as per potential client requests. Extensive marketing of these REE products has been undertaken during the first quarter.

Work on the environmental impact assessment program at Wigu Hill is ongoing. The main initiatives achieved during the quarter were submission and acceptance of the project brief to the environmental authorities for the small mining project and commencement of the impact assessment initiatives by the Tanzanian contracting company MTL.

In 2011 a hydro-geological study identified two sites with potential to supply potable water and the land surrounding these sites was purchased from the local farmers. Two percussion drill holes successfully intersected good water supplies and a borehole pump was established on the water hole located nearest to the camp. Potable water to the camp is now available from this underground source.

The exploration camp was closed in early May due to the seasonal rains. Consolidation and processing of data and results is ongoing.

As at March 31, 2012, the Company had incurred cumulative acquisition costs of \$1,153,353 which represents the payments required to purchase the First Option and Second Option as noted above, as well as the annual renewal licence fees. Cumulative exploration expenditures of \$6,164,495 were incurred as of March 31, 2012 and included, geological mapping, trenching, drilling, geochemical and metallurgical, costs for the operational field camp and exploration programs.

#### **Iringa and Liwale Licence Areas**

In 2007 the Company acquired certain claims from a Tanzanian company as follows: three licences in the Iringa area by the payment of USD \$18,750 and the issuance of 600,000 common shares valued at \$120,000; and four licences in the Liwale area by the payment of USD \$25,000 and the issuance of 800,000 common shares valued at \$160,000.

The Iringa licence area is 350 kms west-south-west of Dar es Salaam located in the Kilombera Basin covering an area of  $\sim$ 748km<sup>2</sup> within which indications of uranium mineralization occur in a granite-pegmatite host. The area is large and rugged and focus was to outline the best target zones for initial

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evaluation within the alkali granite target areas highlighted by regional radiometric anomalies of a high level.

Exploration activity in 2011 included reassessing the previously undertaken research work followed with a reconnaissance exploration field evaluation including geological mapping, localised soil sampling and rock chip sampling. A number of the anomalous radiometric targets were confirmed and indications of uranium mineralization were detected. Batches of rock and soil samples were analysed. Follow up evaluation work to sample the source rocks of the pegmatites (thick potash rich granite sheets marked by high background total count radiometric anomalies) highlights the potential for finding uranium mineralisation within alaskitic pegmatites is quite high and warrants further reconnaissance exploration in this extensive area.

During the first quarter of 2012, the data and reports on the Liwale and Iringa Project areas was fully updated and all assays received to date were processed and conclusions included into the reports.

A visit was paid to PL4095 (Kimhandu) immediately to the north of Wigu Hill to assess the uranium potential of this area.

The Liwale licence area is  $\sim$ 400 kms south-west of Dar es Salaam and located in the east edge of the Selous (Luwegu) Basin covering of  $\sim$ 1,590 km² in total. The area covers a swathe of the Selous Basin in-filled with Karoo System age sandstone known to host uranium mineralization throughout southern Africa. The Selous Basin has the key characteristics required for the formation of such deposits.

Early fieldwork over the central licence area included a scintillometer survey, shallow trenching and stream sampling and results indicated a peak value of 6.67ppm uranium.

In 2011, the two Reconnaissance licences forming the Selous licences in the Liwale area were applied for under a Prospecting Licence to conform to the Mines Act 2010 regulations. The historical geological data and past exploration of the Liwale area followed with a reconnaissance field evaluation trip into this remote area in latter part of 2011.

Access to the licence area was restrictive with high mountains and a forest reserve in the central zone and 60kms of roads were opened to reach parts of the area. The surrounding flats are covered by thick soils and colluvium, and as a result geological mapping proved difficult resulted in limited trenching to identify the geology.

Field exploration work included 170 kms of ground spectrometer survey, trenching and pitting resulting in 179 samples taken. The work identified two major alluvial sand sheets enriched in monazite (a rare earth, phosphate mineral) on the eastern most licences Kikoteni and Makunguwiro which are mainly underlain by granitic terrain. In addition these sands carry small amounts of free gold and both are present in much diluted quantities and at this stage this occurrence is of limited economic interest with the remote location and absence of any water make this a difficult target to evaluate. The radiometric data identified a weak radiometric anomaly on one of the low hill slopes in the flats. Trenching defined the occurrence of narrow pegmatite dikes within the basement granite gneisses and identified to be the source of the low-level radiometric anomalies. Assay results confirmed a presence of weak concentration of thorium and uranium within the pegmatites and a small occurrence of pegmatite anomalous with uranium and thorium located at surface. Some additional work may be warranted to establish if a larger occurrence may exist but may be limited with the thick colluvium coverage. Field spectrometer readings returned anomalous readings over the granites and attained a maximum equivalent reading of 255 ppm U. Further work is required to evaluate for anomalous background uranium values in these granites. A series of conventional

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stream sediment samples were collected to evaluate other parts of the licence area and assay results are pending.

As at March 31, 2012, the Company has incurred total acquisition costs of \$417,421 on the Iringa and Liwale projects. Minimal exploration programs were undertaken in 2012 as the Company focused on Wigu Hill and Phosco. As at March 31, 2012, Montero had spent an accumulated total of \$248,965 on Iringa and Liwale on exploration costs.

#### **South Africa**

#### **Phosco Project**

On October 18, 2010, the Company's subsidiary, Montero Projects Limited ("Montero Projects") entered into a binding term sheet agreement with Celtic Trust Company Limited ("Celtic"), whereby Montero Projects had the exclusive right to acquire the shares in Celtic's subsidiary (Eurozone Investments Limited, hereafter "Eurozone") which hold interests in 4 phosphate exploration projects in South Africa ("Phosco"). Montero Projects paid an advance of \$101,700 (USD \$100,000) to be granted an exclusivity period, which expired on July 18, 2011, to complete due diligence on the Phosco assets. This payment was used to settle the liabilities of Eurozone. Effective July 18, 2011, an amendment to the binding term sheet agreement was executed, whereby Montero Projects agreed to acquire the shares in Eurozone by issuing 2,500,000 common shares of Montero. The due diligence was completed, approval was received from the TSX Venture Exchange and on November 10, 2011, the Company issued the 2,500,000 common shares to complete the acquisition of Eurozone.

An additional 1,000,000 common shares of Montero may be issued as consideration if a mining industry compliant report ('the "Report") is obtained, indicating a phosphate inferred resource on certain prospecting rights of the Phosco assets (the "Bierkraal Project"). The Company has 18 months to conduct an exploration program on the Bierkraal Project and, if at the end of this period, the Company has not obtained the Report or given notice to Celtic that they intend to obtain the Report, the Company shall offer to transfer back the shares of the subsidiary that holds the Bierkraal Project to Celtic for no consideration.

The Phosco assets cover four phosphate exploration projects, namely: Phillips Kraal, Duyker Eiland and Lamberts Bay in the Western Cape and Bierkraal in the Northwest Province. The due diligence review assessed that there is sufficient topographical evidence to indicate an accumulation of phosphatic sediments in the Lamberts Bay area. The Bierkraal project area is located in an apatiterich layer of the Bushveld Igneous Complex.

The licences for Phillips Kraal, Duyker Eiland, Lamberts Bay and Bierkraal are in good standing.

The Company has elected to sell its Phosco assets. On March 22, 2012 the Company engaged AltaCorp Capital Inc. ("Advisor") in Toronto to assist them in completing a sale or joint venture. The agreement with the Advisor provides for a payment of a success fee to the Advisor of 4% of the transaction value subject to a minimum success fee of \$250,000 if the Phosco assets are sold within six months of the expiry of the agreement. The agreement with the Advisor is in effect until the earlier of i) the date which is three months from the date of the agreement and ii) the date the Phosco assets are sold or joint ventured. It is not currently known when or in what specific manner the Phosco assets may be sold. Although management is committed and expects to sell the Phosco assets within a year, there can be no assurances that a sale will take place and the timing of such a sale is uncertain.

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### **Duyker Eiland Project**

In late 2011 an independent NI43-101 compliant Mineral Resource Estimate of the sedimentary phosphate deposit at the Duyker Eiland project was completed. A total Inferred Mineral Resource of 32.8 M tonnes at a grade of 7.15%  $P_2O_5$ has been outlined. Preliminary metallurgical test work has indicated that an acid-grade phosphate concentrate of 33%  $P_2O_5$  to 35%  $P_2O_5$  (72.1% BPL to 76.5% BPL) can be produced by flotation. The NI43-101 resource evaluation compliant resource report was prepared by AMEC Earth & Environmental UK Ltd. (AMEC) and posted on SEDAR in December 2011.

The NI43-101 Preliminary Economic Assessment (PEA) of the Duyker Eiland Project by Turgis Consulting (Pty) Ltd. (Turgis) was completed (refer news release February 28, 2012 and with updated adjusted financial figures detailed in news release April 13, 2012). The PEA is preliminary in nature and it includes the Inferred Mineral Resources which are considered too speculative geologically to have the economic considerations applied to them that would enable them to be categorized as Mineral Reserves. AMEC provided the verified resource data set and was transferred into a 'Whittle'' software format by Turgis.

In Q1 2012 further exploration work focused on completion of the Duyker Eiland PEA. Proposals for selected environmental baseline studies were reviewed. Key studies are expected to commence in the  $2^{nd}$  and  $3^{rd}$  quarters of 2012. Additional analyses commenced in April 2012 on the existing test concentrates and will focus on elements detailed in legislation relating to concentrations in fertilizer products.

#### **Lamberts Bay Project**

In 2011 the regional and local exploration studies centered on the Lamberts Bay area was completed. This included further literature research and field trip. GIS resources were upgraded. Progress was made in understanding the depositional model relating to historical occurrences recorded on the 1: 125,000 geological survey sheets.

The required annual report for the Department of Mineral Resources for the Lamberts Bay licence was submitted.

As of March 31, 2012, Montero has spent a total of \$1,581,657 on acquisition and exploration costs, and reclamation bonds related to the Phosco assets, which are now disclosed as *Held for Sale* assets in accordance with International Financial Reporting Standards ("IFRS").

#### Canada

# **Girard Claim Area, Quebec**

The Girard Claim area is located 33 kms south of Cadillac town which lies within the Abitibi-Temiscamingue region, in south-west Quebec province. The licence area is accessible via Highway 117 and all weather roads access through the centre of the contiguous licence claims covering an area of 89.5 kms². The terrain is partially covered by glacial till, is undulating and covered with temperate forest.

On April 25, 2007, the Company entered into an agreement to acquire a 100% interest in the Girard claims located in Quebec for consideration of 2,000,000 common shares (issued) valued at \$625,000 and by incurring exploration expenditures totalling \$640,000 over five years. Anniversary payments were also required which totalled \$235,000, \$100,000 which was paid in cash and the remaining \$135,000 was settled by the issuance of 1,000,000 common shares valued at \$135,000. The claims

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are subject to a 2.0% NSR. The Company has the right to purchase, at any time, either one-half or all of the royalty for a purchase price of \$1,000,000 or \$2,000,000 respectively.

Prior exploration work (2007/2008) identified three areas with presence of uranium in anomalous concentrations: the North Beraud zone; the Ridge and LSD areas and an area previously explored in the 1980's. Recommendations from the technical report have shown the presence of low level uranium values. Further work (2009/2010) consisted of an infill till sampling, with coincident magnetic survey and results covering 29 line kms contoured values above 4.75ppm uranium delineated a series of flat lying zones with higher uranium values and results indicated amounts greater than 100ppm of more valuable heavy REE in the combined values of erbium, dysprosium and ytterbium. A magnetic survey in the King Lake and East Ledah vicinity in the centre of the licence block adds data to the licence area.

During the quarter ended March 31, 2012, the Company spent minimal exploration funds on the property to maintain the licences in good standing. As of March 31, 2012, the Company incurred cumulative acquisition and exploration costs totaling \$1,296,061 on this claim area.

The proposed exploration work is to include a valuation and assessment study to identify further exploration work to be undertaken later in the year. This is ongoing.

#### **Lac Yvonne Claim Area, Quebec**

The Lac Yvonne claim area is located approximately 100 kms south of Chibougamau in the Bressani Township, in south-west Quebec province. The wholly owned claim area is contiguous covering an area of 10.1 kms<sup>2</sup>. The area hosts three pegmatite uranium showings and historical data indicate uranium and gold showings along granite/pegmatite-greywacke/iron formation sheared contacts.

On March 14, 2008, the Company entered into a purchase and sale agreement to acquire a 100% interest in 12 of the Lac Yvonne claims for consideration of 100,000 shares at a deemed price of \$0.35 per share, which were issued on April 10, 2008. A further 6 claims were transferred subsequent to the initial acquisition. The claims are subject to a 2.0% NSR. The Company has the right to purchase, at any time, either one-half or all of the royalty for a purchase price of \$1,000,000 or \$2,000,000 respectively.

The Company's exploration work up to 2011 included line cutting (12.6 kms), a magnetic geophysical survey, and a radiometric survey on areas previously not surveyed and mapping on the dikes as outlined in the magnetic geophysical survey. In 2011, a second magnetic survey was completed in order to enlarge the exploration area and a total of 19.25 line km of new magnetic data was reported. The claims have been maintained and are in good standing.

During the quarter ended March 31, 2012, the Company spent minimal amounts on the property to maintain the licences in good standing. As of March 31, 2012, the Company incurred cumulative acquisition and exploration costs totaling \$89,665 on this claim area.

The proposed exploration work is to include a valuation and assessment study to identify further exploration work to be undertaken later in the year.

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#### **Risk Factors**

Through its operations, the Company is exposed to various business risks outlined below. Additional risks and uncertainties, including those that we are not aware of now or that we currently deem immaterial, may also adversely affect our business.

- The Company has not been profitable since inception and it may continue to incur substantial losses.
- The Company operates in the highly speculative business of mining exploration and development and is currently in the exploration stage. The Company has not yet determined whether their properties contain enough mineral reserves, such that their recovery would be economically viable.
- The Company is exploring for mineral resources and these commodities are subject to pricing and other risks.
- The Company may not be able to secure adequate financing to support the expenditures required to sustain the Company until profitable operations are achieved.
- The Company operates in foreign jurisdictions and although professional advice is obtained to ensure the Company meets all the local requirements, there may be deficiencies in some areas.
- The Company faces currency risks in its operations.
- The Company has limited personnel with various degrees of knowledge concerning their area of expertise and there may be instances where segregation of duties does not exist and reliance must be placed on outside advisors to assist with complex areas.

The Company undertakes its best efforts to mitigate the above risks using the resources at its disposal, but believes that uncertainties and risks do exist in its business operations.

The condensed consolidated interim financial statements have been prepared using IFRS applicable to a going concern, which assume that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. Different bases of measurement may be appropriate if the Company is not expected to continue operations for the foreseeable future. As at March 31, 2012 the Company had not advanced its mineral licences to commercial production and is not able to finance day to day activities through operations. The Company's continuation as a going concern is dependent upon the successful results from its mineral property exploration activities and its ability to attain profitable operations and generate funds there from and/or raise equity capital or borrowings sufficient to meet current and future obligations.

Management is of the opinion that sufficient working capital will be obtainable from external financing sources (primarily through private placements of common shares) to meet the Company's liabilities and commitments as they become due, although there is risk that additional financing will not be available on a timely basis or on terms acceptable to the Company. Further details on financing alternatives available to the Company are more fully discussed in 1.6/1.7 LIQUIDITY AND CAPITAL RESOURCES.

### **Financial Performance**

During the three months ended March 31, 2012, the Company conducted exploration work on its exploration and evaluation assets. The majority of the work was conducted on the Wigu Hill prospect in Tanzania. The total cash expenditures on exploration and evaluation assets were \$946,631 for the

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

three months ended March 31, 2012 (March 31, 2011 - \$1,111,324). In addition \$20,826 was spent on the acquisition of equipment for the three months ended March 31, 2012 compared to \$24,593 for the three months ended March 31, 2011.

The Company's operating costs decreased for the three months ended March 31, 2012 to \$558,014 compared to \$1,152,398 for the three months ended March 31, 2011. Consulting, directors, administrative and management fees are higher due to more management and administrative support being required for a public company with increased operations. Professional fees are lower as the comparative quarter includes professional fees related to the Company's IPO listing which was completed in Q1 of 2011. Project investigation costs are lower as fewer activities were undertaken in this regard. Shareholder and regulatory costs are higher due to investor programs undertaken and marketing personnel being hired. Stock-based compensation is \$Nil in the current quarter as no stock options were granted compared to \$713,711 in the prior comparative quarter.

At March 31, 2012, the Company had cash and cash equivalents on hand of \$1,837,047 compared to \$3,249,762 on hand at December 31, 2011. No financing activities were undertaken during the current quarter. The Company will require further funds in the future for general working capital and to fund its exploration programs since it currently has no revenue sources. Further details on financing alternatives available to the Company are more fully discussed in 1.6/1.7 LIQUIDITY AND CAPITAL RESOURCES.

#### **Company Objectives and the Year Ahead**

The Company's corporate objectives are to create value by a focus on exploring, discovery and development of grass-roots rare earth element, phosphate and uranium deposits in geologically prospective under-explored regions in Tanzania, South Africa and Quebec, Canada.

The Company believes that it has a portfolio of rare earth element, phosphate and uranium projects that can add value to the company and will seek methods of adding value by de-risking its portfolio of assets by drilling the resources and conducting metallurgy in a timely fashion, by raising exploration funding and using such funds in a prudent manner or joint venture or by disposal of non-strategic assets.

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

#### 1.3 SELECTED ANNUAL INFORMATION

	Year ended December 31					
		2011		2010		2009
				(restated	to 1	(FRS)
Consulting, directors', administrative and management fees Depreciation Professional fees Project investigation costs	\$	820,564 17,676 280,715 136,029	\$	315,607 12,236 248,579 60,117	\$	140,994 5,569 118,327 10,400
Shareholder and regulatory Stock-based compensation Other operating costs		368,539 1,243,162 361,257		54,363 167,109 193,727		- - 49,959
Impairment of exploration and evaluation assets Interest income and other Deferred income taxes Net (loss) Basic and diluted (loss) per share	( \$	- (23,750) - 3,204,192) (0.07)	(1,	24,583 (12,038) (62,863) ,001,420) (0.03)		65,518 (357) 62,863 (453,273) (0.03)
Exploration and evaluation assets Total assets Total liabilities Shareholders' equity	1	0,125,666 3,048,082 1,174,279 1,873,803	4	,361,916 ,996,548 ,382,824 ,613,724	2	,745,998 2,693,628 199,722 2,493,906

The above financial information has been restated from amounts previously reported under Canadian GAAP to those amounts reported in compliance with IFRS.

#### 1.4 RESULTS OF 2012 OPERATIONS

During the current quarter ended March 31, 2012, Montero continued exploration work on its Wigu Hill property in Tanzania and maintained its other properties. Total cash exploration costs incurred during the three months ended March 31, 2012 totaled \$946,631 (March 31, 2011 - \$1,111,324), which was spent primarily on the Wigu Hill Project. The Company has determined that it would be appropriate to sell its Phosco assets and has hired an advisor to assist with a possible sale. These assets are now shown as *Held for Sale* assets.

The Company's operating expenses decreased during the three months ended March 31, 2012 compared to the prior quarter of three months ended March 31, 2011. Significant changes in these expenses are outlined below.

Consulting, directors', administrative and management fees increased from \$148,319 for the three months ended March 31, 2011 to \$290,667 for the three months ended March 31, 2012. Consulting fees increased by \$111,766 due to recruitment fees for new personnel, financial consulting fees and business development activities. Directors' fees increased by \$11,042 due to increased remuneration. Administrative fees increased by \$37,880 due to higher administrative costs required in South Africa and Tanzania for administrative staff, as well as costs required to maintain companies in BVI. Management fees decreased by \$18,340 due to one-time costs incurred in 2011 for the IPO that are non-recurring.

#### **Management's Discussion and Analysis**

For the three months ended March 31, 2012

**Professional fees** decreased from \$94,801 for the three months ended March 31, 2011 to \$36,202 for the three months ended March 31, 2012 as costs in the prior quarter included professional fees related to the completion of the Company's IPO.

**Project investigation costs** decreased from \$48,971 for the three months ended March 31, 2011 to \$8,381 for the three months ended March 31, 2012 as less work was undertaken in regards to research on phosphate and REE industries.

**Shareholder and regulatory** expenses increased from \$68,715 for the three months ended March 31, 2011 to \$133,197 for the three months ended March 31, 2012 due to various investor relations activities including consulting fees for marketing personnel, investor conference attendance costs, promotional materials and investor marketing programs being undertaken.

**Stock-based compensation** expenses are a non-cash charge used by management to compensate and retain staff. These costs were \$Nil in the current quarter ended March 31, 2012 compared to \$713,711 in the prior quarter as no stock options were granted in the current quarter.

**The Company's net loss** for the three months ended March 31, 2012 was \$568,093, \$0.01 per share, compared with a net loss of \$1,153,408, \$0.03 per share for the three months ended March 31, 2011.

**Montero's cash and cash equivalents** amounted to \$1,837,047 at March 31, 2012 compared to \$3,249,762 at December 31, 2011. Working capital was \$2,373,671 at March 31, 2012 compared to \$2,316,631 at December 31, 2011. The Company will require further funds in the future to fund its operations and exploration programs since it currently has no revenue sources. Further details on financing alternatives available to the Company are more fully discussed in 1.6/1.7 LIQUIDITY AND CAPITAL RESOURCES.

#### **Commitments and Contingencies**

The Company has no operating lease commitments. The Company has capital commitments relating to its exploration and evaluation assets as outlined in 1.2 OVERALL PERFORMANCE, *Our Exploration Results for the Year to Date* and the condensed consolidated financial statements for the three months ended March 31, 2012 (Note 5).

The Company has no contingent liabilities.

#### **Segmented Information**

The Company has one business segment being the exploration and evaluation of mineral resources. The Company is organized by geographic area and as such, its reportable operating segments are located in Canada, Tanzania and South Africa.

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

Information regarding the Company's geographic segments is as follows:

As at March 31, 2012				
	Canada	Tanzania	South Africa	Total
	\$	\$	\$	\$
Property, plant and equipment	-	130,172	-	130,172
Exploration and evaluation assets	1,385,726	7,984,234	-	9,369,960
Total non-current assets	1,385,726	8,114,406	-	9,500,132

As at December 31, 2011								
·	Canada	Tanzania	South Africa	Total				
	\$	\$	\$	\$				
Reclamation bonds	-	-	32,010	32,010				
Property, plant and equipment	-	122,431	-	122,431				
Exploration and evaluation assets	1,373,133	7,264,899	1,487,634	10,125,666				
Total non-current assets	1,373,133	7,387,330	1,519,644	10,280,107				

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

# 1.5 SUMMARY OF QUARTERLY RESULTS

		2012		2011						2010						
		Q1		Q4		Q3		Q2		Q1		Q4		Q3		Q2
												(	Res	stated to IFRS	5)	
Consulting, directors', admin, mgt fees		290,667		146,750		303,895		221,600		148,319		86,827		84,211		77,301
Prof fees		36,202		65,209		65,896		54,809		94,801		102,550		44,135		57,208
Other expenses		231,145		281,366		262,451		144,117		195,567		82,689		67,748		87,187
Stk based comp		-		529,451		-		=		713,711		=		-		42,324
Impairment of exlpor assets		-		-		-		-		-		24,583		-		-
Interest income/other		10,079		(5,007)		(23,909)		4,156		1,010		321		(293)		(230)
Net loss	\$	(568,093)	\$	(1,017,769)	\$	(608,333)	\$	(424,682)	\$	(1,153,408)	\$	(296,970)	\$	(195,801)	\$	(263,790)
Loss per share																
Basic & diluted	\$	(0.01)	\$	(0.03)	\$	(0.01)	\$	(0.01)	\$	(0.02)	\$	(0.01)	\$	(0.01)	\$	(0.01)
Explor and evaln assets	\$	9,369,960	\$	10,125,666	\$	7,863,032	\$	5,298,287	\$	4,423,501	\$	3,361,916	\$	3,103,252	\$	2,828,378
Total assets	•	13,048,082	ľ	13,668,334	Ť	13,356,564	•	8,140,212	Ť	8,237,400	ľ	4,996,548	•	3,380,843	•	3,473,082
Total liabilities Shareholders'		1,174,279		1,071,596		925,949		823,927		503,512		382,824		417,308		278,938
equity	\$	11,873,803	\$	12,596,738	\$	12,430,615	\$	7,316,285	\$	7,733,888	\$	4,613,724	\$	2,963,535	\$	3,194,144

Note: Loss per share amounts disclosed above on a quarterly basis may not necessarily equal the cumulative amounts disclosed in the Company's annual financial statements, due to the timing of changes in the weighted average number of shares throughout the year versus the weighted average number of shares throughout the quarter.

The above quarterly information is prepared in accordance with IFRS and has been restated from amounts previously reported under Canadian GAAP.

Consulting, directors', administrative and management fees increased in 2011 due to increased use of consultants for recruitment, strategic planning sessions, business development opportunities, increased financial reporting costs including IFRS conversions, increased administrative support costs for new companies established and increased management fees due to increased rates. The increase in these costs for Q1 2012 is due to recruitment fees, financial reporting personnel and business development consulting fees. Professional fees were higher in Q4 2010 and Q1 2011 due to IPO costs, tax fees and IFRS conversion costs. Other expenses are higher in 2011 and Q1 2012 due to costs incurred to attend conferences, investor relation costs incurred to promote the company, regulatory fees required for a public company, increased travel costs and project investigation costs. Stock-based compensation is higher in Q4 and Q1 of 2011 due to the increase in number of stock options granted and increase in Montero's stock price, which is used to calculate the fair value of stock options granted.

Generally, the expenditures have increased in 2011 over the 2010 amounts due to increased exploration and administrative activity in the Company due to increased scope of operations in Canada in regards to public reporting and investor programs to market the Company, and in Tanzania and South Africa, in regards to increased support costs required for increased exploration activity.

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

### 1.6/1.7 LIQUIDITY AND CAPITAL RESOURCES

The Company held cash and cash equivalents of \$1,837,047 as at March 31, 2012 compared to \$3,249,762 as at December 31, 2011.

The Company used cash of \$445,258 in its operations for the three months ended March 31, 2012 compared to using cash of \$313,587 for the three months ended March 31, 2011. Montero spent \$967,457 on investing activities on expenditures on exploration and evaluation assets and equipment for the three months ended March 31, 2012 compared to spending cash of \$1,135,917 on its investing activities related to expenditures on exploration and evaluation assets and equipment for the three months ended March 31, 2011. The Company did not undertake any financing activities to generate cash during the three months ended March 31, 2012 compared to generating cash of \$3,609,600 for the three months ended March 31, 2011.

On February 10, 2011, the Company successfully closed its IPO through the issuance of 8,000,000 Units at \$0.50 per Unit raising gross cash proceeds of \$4,000,000. Each Unit consists of one common share in the Company and one half of one common share purchase warrant, each whole warrant exercisable into one common share at \$0.70 per share until February 10, 2013. Agent's commission included a commission of 7.0% of the gross proceeds raised which amounted to \$280,000, and \$25,000 as a corporate finance fee. These costs, along with other offering costs totaled \$422,900, of which \$32,500 were incurred during the year ended December 31, 2010, with the balance of \$390,400 being incurred during the three months ended March 31, 2011. The Agent was also granted Agent Warrants equal to 7.0% of the number of Units sold for a total of 560,000 Agent Warrants. Each Agent Warrant entitles the holder to purchase one Unit at \$0.50 per Unit until February 10, 2013, each Unit consisting of one common share and one half of one common share purchase warrant, each whole warrant exercisable into one common share at \$0.70 per share until February 10, 2013.

On April 25, 2011, 50,000 stock options were exercised for proceeds of \$7,500.

On August 3, 2011, the Company completed a private placement financing by issuing 9,821,333 Units at \$0.60 per Unit for gross cash proceeds of \$5,892,800. Each Unit comprises one share and one half of a warrant, with each whole warrant entitling the holder thereof to purchase one additional share at a price of \$0.80 per share until August 3, 2013. In addition, 666,493 warrants were issued to eligible finders, each such warrant entitling the holder to acquire one Unit for \$0.60 until August 3, 2013. Share issue costs and finders' fees of 7% paid to eligible finders for this financing amounted to \$453,272.

On November 10, 2011, the Company issued 2,500,000 common shares to acquire all of the shares of Phosco. The Company has now determined that it would be appropriate to sell the Phosco assets and has hired an Advisor to assist them as outlined above in 1.2 OVERALL PERFORMANCE, *Our Exploration Results for the Year to Date.* 

The Company has no operating lease commitments. The Company has capital commitments relating to its exploration and evaluation assets as outlined in 1.2 OVERALL PERFORMANCE, *Our Exploration Results for the Year to Date* and the condensed consolidated financial statements for the three months ended March 31, 2012 (Note 5).

The Company is dependent upon its ability to raise additional funds to support its operations and it does require additional financing since it is an exploration stage company with no current sources of revenue. Funding options available to the Company are outlined below.

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

Montero is a publicly traded corporation listed on the TSX Venture Exchange and plans to utilize the public market to raise the additional funds it requires, either through brokered or non-brokered private placements. The Company issues shares where possible for mineral property acquisitions as well as for debt settlements when practicable. In addition, the Company negotiates favourable funding terms for its mineral property payments where possible and amends the agreements, if required, to coincide with the Company's cash funds available. Montero works with other joint venture partners in exploring for its mineral properties to share the costs and risks in exploring them. The Company also considers divestiture of non-strategic assets so it can raise funds and focus its exploration efforts on its core holdings.

The Company grants stock options to promote the profitability and growth of the Company by facilitating the efforts to attract and retain its directors, officers and consultants.

As of March 31, 2012, Montero has 5,105,000 stock options outstanding, exercisable at a weighted average exercise price of \$0.32 per share and 12,328,159 warrants outstanding, exercisable at a weighted average exercise price of \$0.73 per share. These securities may be a future source of funding depending upon the Company's trading stock price, although there are no assurances that this will occur.

#### 1.8 OFF-BALANCE SHEET ARRANGEMENTS

Montero does not utilize off-balance sheet arrangements.

#### 1.9 TRANSACTIONS WITH RELATED PARTIES

The Company incurred the following transactions with management, directors, officers or companies which have directors in common, or in which the directors have significant influence and interests.

#### Key management personnel compensation

	Three months end	Three months ended March 31			
	2012	2011			
	\$	\$			
Compensation of directors					
Short-term benefits	20,986	9,944			
Share-based payments	-	184,800			
	20,986	194,744			
Compensation of key management personnel					
Short-term benefits	200,191	137,862			
Share-based payments	, <u> </u>	408,000			
	200,191	545,862			
Total remuneration of directors and key management personnel	221,177	740,606			

#### **Management's Discussion and Analysis**

For the three months ended March 31, 2012

# **Related party transactions**

	Three months ended	March 31
	2012	2011
	\$	\$
Exploration and evaluation asset transactions		
Geological consulting	100,014	141,549
Other	10,180	12,008
Total exploration and evaluation asset transactions	110,194	153,557
Operating expense transactions		
Consulting, directors', administrative & management fees	35,071	15,100
General and administrative	6,000	6,730
Project investigation costs	1,000	10,925
Shareholder and regulatory	18,000	4,808
	60,071	37,563
Total trading transactions with related parties	170,265	191,120

# Related party balances

	March 31, 2012	December 31, 2011
	\$	\$
Due to related parties	345,871	221,426

The amounts due to related parties represent amounts due to directors and officers or companies which have directors in common, or in which the directors have significant influence and interests. These amounts are unsecured, non-interest bearing and are due within twelve months.

# 1.10 FOURTH QUARTER

Please see 1.4 SUMMARY OF QUARTERLY RESULTS for information on the fourth quarter of 2011.

# 1.11 PROPOSED TRANSACTIONS

None

#### 1.12 CRITICAL ACCOUNTING ESTIMATES

Not applicable as the Company is a venture issuer.

#### 1.13 CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION

# Changes in accounting policies

None.

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

# Initial adoption of accounting policies and accounting standards

None.

# 1.14 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT, INCLUDING MANAGEMENT OF CAPITAL

#### **Capital Management**

The Company manages its capital to ensure that it will be able to continue as a going concern, while supporting the Company's business and maximizing the return to its stakeholders. The Company's capital structure is adjusted based on management's decisions to issue debt or equity instruments to fund expenditures. In order to maximize ongoing exploration efforts, the Company does not pay dividends. The Company's Board of Directors does not establish quantitative return on capital criteria, but rather relies on the expertise of management and other professionals to sustain future development of the business. The capital of the Company consists of equity attributable to owners of the parent comprised of share capital, stock options and warrants.

The Company's principle assets are in the exploration and evaluation stage and, as a result, the Company currently has no source of operating cash flow. In order to facilitate the management of capital and exploration of its mineral properties, the Company needs to raise capital as and when required to complete its projects and for working capital. The sources of future funds presently available to the Company are through the issuance of new share capital, through the exercise of stock options and/or warrants or through divestiture of certain assets. The ability of the Company to arrange such financing in the future will depend in part upon the prevailing capital market conditions, as well as the business performance of the Company. There can be no assurances that the Company will be successful in its efforts to arrange additional financing, when required, on terms satisfactory to the Company.

Management prepares operating budgets to forecast its financing requirements in advance and they review their capital management approach on an ongoing basis and believes that this approach is reasonable, given the relative size of the Company. The Company's investment policy is to hold cash in interest-bearing accounts at high credit quality financial institutions to minimize risk and maximize liquidity.

The Company's overall strategy remains unchanged from the prior period. The Company is not subject to any externally imposed capital requirements.

#### **Financial Instruments**

The Company operates in the mining industry and faces a number of risks that could adversely affect the Company's operations. These risks include industry risk, credit risk, liquidity risk, interest rate risk, foreign currency risk, commodity price risk. Management reviews and develops policies for managing each of these risks which are summarized below.

# Industry Risk

The Company is engaged primarily in the mineral exploration field, which is subject to inherent risks of success as well as compliance with environmental, political and regulatory requirements. The Company is potentially at risk for environmental reclamation obligations associated with resource property interests. As well, the Company operates in foreign countries and is subject to local political risks, as well as local regulatory requirements regarding ownership and maintenance of mineral licences. Management is of the opinion that they have the expertise to address these risks and makes all efforts to conduct their business in compliance with local industry standards, however

# **Management's Discussion and Analysis**

For the three months ended March 31, 2012

environmental and local industry laws and practices are complex, and there is no certainty that all exposure to liability or costs have been mitigated.

#### Credit Risk

Credit risk is the risk of loss associated with a counter-party's ability to fulfil its payment obligations. The Company's primary exposure to credit risk is attributable to its cash and cash equivalents, as well as trade and other receivables. This risk relating to cash and cash equivalents is considered low since the Company only invests its cash in major banks which are high credit quality financial institutions. The trade and other receivables primarily comprise Harmonized Sales Tax and other amounts due from governmental agencies and, as such, management considers the risk with their collection minimal. The cash and cash equivalents is invested in short-term investment certificates for periods less than 90 days. The trade and other receivables are due in less than 90 days.

#### Liquidity Risk

Liquidity risk arises through the excess of financial obligations due over available financial assets at any point in time. The Company's objective in managing liquidity risk is to maintain sufficient readily available cash in order to meet its liquidity requirements and to develop budgets to forecast cash requirements in advance of their requirements. As discussed previously, the Company currently does not have a source of operating cash flow and must raise funds for its exploration and evaluation programs and for general working capital. There are risks associated with raising the funds required, and there can be no assurances that the Company will be successful in its efforts to arrange additional financing on terms satisfactory to the Company. The Company's trade and other payables are generally due within 90 days, with all amounts due within twelve months.

#### Interest Rate Risk

Interest rate risk refers to the risk that the fair values of future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Company is exposed to interest rate risk on its cash equivalents which represent excess cash invested in short-term investments and these accrue interest at variable market rates. The Company monitors these investments with its need for cash flow and is satisfied with the return on these investments, given the timing of the need for cash in the Company. The Company has no interest-bearing liabilities.

#### Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company operates in Canada, South Africa and Tanzania and portions of its expenditures are incurred in US dollars, South African Rand and Tanzanian Shillings. The Company's presentation currency is the Canadian dollar ("CAD"), the Tanzanian subsidiaries' functional currency is the United States dollar ("USD") and the South African subsidiaries' (owned by Eurozone) functional currency is South African Rand ("ZAR"). The Company manages this risk by matching receipts and payments in the same currency where possible, but not all of its expenditures can be matched as the Company has no current source of operating cash flow and so must fund the currency as required to pay the expenditures. Consequently, the Company is exposed to changes in CAD compared to the USD and ZAR and a significant fluctuation in the exchange rates could have an effect on the Company's results of operations, financial position or cash flows. The Company does not engage in any hedging activities to reduce its foreign currency risk, but does manage the currency of its cash resources to complement the denomination of the expenditures required.

Based on the above net exposures at March 31, 2012, a 10% depreciation or appreciation in the USD dollar against the CAD dollar would result in a \$86,201 (December 31, 2011 – \$74,629) increase or decrease in the Company's comprehensive loss and foreign currency translation reserve.

#### **Management's Discussion and Analysis**

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#### Commodity Price Risk

The Company is exposed to price risk with respect to commodity prices. Commodity price risk is the potential adverse impact on earnings and economic value of its exploration and evaluation assets, due to commodity price movements and volatilities. The Company monitors commodity prices (primarily rare earth elements, phosphates and uranium) to determine the appropriate course of action to be taken by the Company.

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, deposits and trade and other payables. Cash and cash equivalents and deposits are measured at face value, representing fair value, and are classified as fair value through profit and loss. Their fair value is in accordance with "Level 1", unadjusted quoted prices in active markets for identical assets. Trade and other receivables are designated as loans and receivables. Trade and other payables are designated as other financial liabilities.

# 1.15 OTHER MD&A REQUIREMENTS

#### **DISCLOSURES FOR VENTURE ISSUERS WITHOUT SIGNIFICANT REVENUE**

The information required on the Company's exploration and evaluation assets are readily available from the Company's condensed consolidated interim financial statements for the three months ended March 31, 2012 therefore are not required to be repeated here.

#### **DISCLOSURE OF OUTSTANDING SHARE DATA**

The information on the Company's share capital including numbers of shares outstanding, details of any conversion features, number of shares issuable on conversion of stock options and warrants, etc. are detailed in the Company's condensed consolidated interim financial statements for the three months ended March 31, 2012. The number of common shares outstanding as of the date of this report on May 30, 2012 is 54,687,063 shares.